



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



No. AEGCL/MD/Tech-951/Tariff Consultant/2021/12

Date: 02.06.2021

## CORRIGENDUM-I

### **Appointment of Tariff Consultant on Retainership Basis for Assam Electricity Grid Corporation Ltd**

**BID IDENTIFICATION NO: AEGCL/MD/TECH-951/TARIFF CONSULTANT/2021/01**

The bid identified against the above referred Bid identification no. is amended to the following extent –

S. No.	Clause Reference	Existing Clause	Revised Clause/Clarifications
1.	Clause 3.1 (d)	That it has carried out the preparation of fixed asset register for atleast 2 (two) different years for Power Generation/ Transmission/ SLDC/ Distribution utilities	Clause 3.1 (d) deleted
2.	Clause 3.2	The consultant shall be required to continuously maintain two (2) resident consultants at AEGCL's headquarter, who should be at least graduate in Engineering/MBA(Finance)/ MBA (Power management)/ CA with minimum experience of three (3) years in Power Sector and successfully filing of at least two (2) Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions or review of Tariff Petitions filed by Electricity Utilities on behalf of Central/ State Electricity Regulatory Commissions.	The consultant shall be required to continuously maintain one (1) resident consultant ( Team Member 1) at AEGCL's headquarter and the second team member should be available to AEGCL at short notice, with minimum experience of three (3) years in Power Sector and successfully filing of at least two (2) Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions or review of Tariff Petitions filed by Electricity Utilities on behalf of Central/ State Electricity Regulatory Commissions.
3.	Clause 4	The bidder shall submit the techno commercial & price bid through e-tendering portal <a href="https://assamtenders.gov.in">https://assamtenders.gov.in</a> . All documents as required by this bidding document shall be scanned and uploaded in the portal. Price schedule should be submitted in the format provided in the online portal. Bidder must go through the document checklist provided in this bidding document and submit all required document. Bidders are also requested to submit the information in the format provided in this bidding document where applicable. In addition to the online bid submission, (i) Original copy of EMD, (ii) Duly filled	The bidder shall submit the techno commercial & price bid through e-tendering portal <a href="https://assamtenders.gov.in">https://assamtenders.gov.in</a> . All documents as required by this bidding document shall be scanned and uploaded in the portal. Price schedule should be submitted in the format provided in the online portal. Bidder must go through the document checklist provided in this bidding document and submit all required document. Bidders are also requested to submit the information in the format provided in this bidding document where applicable. In addition to the online bid submission, Original copy of EMD (if submitted as Demand Daft/ Bank Guarantee) must be submitted in a sealed envelope superscribed with the name of bidder, full address, IFB reference, name of work etc. at



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



S. No.	Clause Reference	Existing Clause	Revised Clause/Clarifications
		and signed tender submission form and (iii) Authorization letter of bid signatory must be submitted in a sealed envelope superscribed with the name of bidder, full address, IFB reference, name of work etc. at the office of the Managing Director, Assam Electricity Grid Corporation Ltd, Bijulee Bhawan, Paltan Bazar Guwahati-781001 one hour prior to bid submission end date and time. In case these documents are not received, the bid shall be summarily rejected.	the office of the Managing Director, Assam Electricity Grid Corporation Ltd, Bijulee Bhawan, Paltan Bazar Guwahati-781001 one hour prior to bid submission end date and time. In case these documents are not received, the bid shall be summarily rejected.  Format of EMD BG in annexure -2
4.	Clause 8.2	Documents to be uploaded: 13. Copy of the Power of Attorney duly authorized by a Public Notary indicating that persons signing the bid have the authority.	Documents to be uploaded: 13. Copy of the Letter of Authorization on the letterhead indicating that persons signing the bid have the authority in lieu of Power of Attorney. (However, the Bidders are required to submit the original copy of Power of Attorney after the pandemic situation improves.)
5.	Clause 13.1	Evaluation of technical bids will be done on the basis of the Marks as stated hereunder and will be used by the technical Committee to calculate the technical score of each bidder  Evaluation Table	Evaluation of technical bids will be done on the basis of the Marks as stated hereunder and will be used by the technical Committee to calculate the technical score of each bidder  <b><u>Revised evaluation table is provided in Annexure 1</u></b>
6.	Clause 16	16. FINANCIAL AND TECHNICAL SCORES 16.1 The total score shall be obtained by weighting the technical and financial scores and adding them. The weight given to the technical and financial proposals are: a) Technical Proposal – 80% b) Financial Proposal – 20% The bidder scoring the highest combined technical and financial score shall be considered as successful bidder.	16. FINANCIAL AND TECHNICAL SCORES 16.1 The total score shall be obtained by weighting the technical and financial scores and adding them. The weight given to the technical and financial proposals are: a) Technical Proposal – 75% b) Financial Proposal – 25% The bidder scoring the highest combined technical and financial score shall be considered as successful bidder.
7.	Form A (Proposal Submission Form)	Documents to be uploaded: 13. Copy of the Power of Attorney duly authorized by a Public Notary indicating that persons signing the bid have the authority.	Documents to be uploaded: 13. Copy of the Letter of Authorization on the company's /firm's letterhead indicating that persons signing the bid have the authority. However, the Bidders are required to submit the original copy of Power of Attorney after the pandemic situation improves.



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



S. No.	Clause Reference	Existing Clause	Revised Clause/Clarifications
8.	Form A (Proposal Submission Form)	Note to the form: Bidders may note that no prescribed proforma has been enclosed for Power of Attorney and Bidders may use their own proforma for furnishing the required information with the Bid, if required	Note to the form: Bidders may note that no prescribed proforma has been enclosed for Power of attorney/Authorization Letter and Bidders may use their own proforma for furnishing the required information with the Bid, if required
9.	Form B (Evaluation of Parameters)	Evaluation Table	<b><u>Revised evaluation table is provided in Annexure 1</u></b>

All other terms and conditions shall remain same.

( Note: Clarification in respect of pre-bid queries is attached as annexure - 3)

Sd/-

**Chief General Manager (PP&D)**  
Assam Electricity Grid Corporation Ltd  
Bijulee Bhawan, Paltanbazar, Guwahati – 1

Memo No : AEGCL/MD/Tech-951/Tariff Consultant/2021/12(a)

Date: 02.06.2021

Copy to:-

1. The IT Cell, HQ, AEGCL for necessary action for uploading on AEGCL's website.

Sd/-

**Chief General Manager (PP&D).**



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



## Annexure 1 (Evaluation Table)

S. No.	Criteria	Maximum Marks
<b>A</b>	<b>Evaluation of Technical Capability of the Firm</b>	<b>55 Marks</b>
1.	<b>The Bidder should have experience of working with atleast 1 Power Transmission Utilities during past 7 years completing as on 31<sup>st</sup> March 2021</b> <ul style="list-style-type: none"><li>• 1 Power Transmission Utilities – 2 Marks</li><li>• 2 Power Transmission Utilities – 5 Marks</li><li>• 3 Power Transmission Utilities – 10 Marks</li><li>• 4 Power Transmission Utilities – 12 Marks</li><li>• 5 Power Transmission Utilities – 14 Marks</li><li>• 6 or more Power Transmission Utilities – 15 Marks</li></ul> <i>*For the purpose of clarity, all the assignments executed with one transmission utility shall be considered as one assignment only</i>	15 Marks
2.	<b>The Bidder should have experience of completing atleast 84 months of retainership assignments pertaining to Regulatory and Tariff with Power Utilities/ Regulatory Commissions during past 7 years completing as on 31<sup>st</sup> March 2021</b> <ul style="list-style-type: none"><li>• 150 &gt; No. of months <math>\geq</math> 84 – 15 Marks</li><li>• 200 &gt; No. of months <math>\geq</math> 150 – 20 Marks</li><li>• 250 &gt; No. of months <math>\geq</math> 200 – 25 Marks</li><li>• No. of months <math>\geq</math> 250 – 30 Marks</li></ul> <i>*For the purpose of evaluation, the retainership assignments having minimum continuous duration of atleast 6 months shall be considered.</i>	30 Marks
3.	<b>The Bidder should have experience of atleast 24 months of work experience with APGCL/ AEGCL/ APDCL/ AERC during past 7 years completing as on 31<sup>st</sup> March 2021</b> <ul style="list-style-type: none"><li>• 30 &gt; No. of months <math>\geq</math> 24 – 2 Marks</li><li>• 36 &gt; No. of months <math>\geq</math> 30 – 3 Marks</li><li>• 42 &gt; No. of months <math>\geq</math> 36 – 4 Marks</li><li>• No. of months <math>\geq</math> 42 – 5 Marks</li></ul>	5 Marks
4.	<b>The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31<sup>st</sup> March 2021</b> <ul style="list-style-type: none"><li>• FAR prepared for 2 distinct years – 2 Marks</li><li>• FAR prepared for 3 distinct years – 3 Marks</li><li>• FAR prepared for 4 distinct years – 4 Marks</li><li>• FAR prepared for 5 or more distinct years – 5 Marks</li></ul>	5 Marks
<b>B</b>	<b>Evaluation of Financial Capability of the Firm</b>	<b>10 Marks</b>
1.	<b>The Bidder should have minimum average turnover of Rs. 50 Cr.</b> <ul style="list-style-type: none"><li>• 100 Cr &gt; Turnover <math>\geq</math> 50 Cr – 4 Marks</li></ul>	10 Marks



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



S. No.	Criteria	Maximum Marks
	<ul style="list-style-type: none"><li>150 Cr &gt; Turnover <math>\geq</math> 100 Cr – 6 Marks</li><li>200 Cr &gt; Turnover <math>\geq</math> 150 Cr – 8 Marks</li><li>Turnover <math>\geq</math> 200 Cr – 10 Marks</li></ul>	
<b>C</b>	<b>Evaluation of proposed manpower for the assignment</b>	<b>30 Marks</b>
1.	<b>Team Leader</b> Team Leader shall be a Graduate in Engineering Degree and MBA (Finance)/ (Power Management) or Chartered Accountant and shall have minimum 7 years of experience in Power Sector <i>7 marks for 7 years of experience with additional one marks for each year of experience subject to maximum of 12 marks</i>	12 Marks
2.	<b>Team Member 1</b> Resident Team Member 1 shall be a Graduate in Engineering Degree and MBA (Finance)/ MBA (Power Management)/ Chartered Accountant and shall have minimum 5 years of experience in Power Sector <i>7 marks for 5 years of experience with additional one marks for each year of experience subject to maximum of 10 marks</i>	10 Marks
3.	<b>Team Member 2</b> Resident Team Member 2 shall be a Graduate in Engineering Degree/ MBA (Finance)/ MBA (Power Management)/ Chartered Accountant and shall have minimum 3 years of experience in Power Sector <i>6 marks for 3 years of experience with additional one marks for each year of experience subject to maximum of 8 marks</i>	8 Marks
<b>D</b>	<b>Description of Approach &amp; Methodology and Work Plan to execute the assignment</b>	<b>5 Marks</b>
	<b>Total (A + B + C + D)</b>	<b>100 Marks</b>



**ASSAM ELECTRICITY GRID CORPORATION LIMITED**

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



**Annexure-2**

**Format of Bid Security**

Bank Guarantee

(To be stamped in accordance with Stamp Act)

(The non-Judicial Stamp Paper should be in the name of issuing Bank)

.....**Bank's Name and Address of Issuing Branch or Office**.....

**Beneficiary:** .....**Name and Address of Purchaser**.....

**Date:**.....

**Bid Security No.:**.....

We have been informed that . . . . . **name of the Bidder** . . . . . (Hereinafter called "the Bidder") has submitted to you its bid dated . . . . . (Hereinafter called "the Bid") for the execution of . . . . .  
...**Name&Identification No of Bid** . . . . . under Invitation for Bids No. . . . . ("The IFB").

Furthermore, we understand that, according to your conditions, bids must be supported by a bid guarantee.

At the request of the Bidder, we . . . . . **name of Bank** . . . . . hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of . . . . . **amount in figures** . . . . . (. . . . . **amount in words** . . . . . )upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder:

- (a) has withdrawn its Bid during the period of bid validity specified by the Bidder in the Form of Bid; or
- (b) does not accept the correction of errors in accordance with the Instructions to Bidders (hereinafter "the ITB"); or
- (c) having been notified of the acceptance of its Bid by the Purchaser during the period of bid validity, (i) fails or refuses to execute the Contract Agreement, or (ii) fails or refuses to furnish the Performance Security, in accordance with the ITB.

This guarantee will expire: (a) if the Bidder is the successful Bidder, upon our receipt of copies of the Contract Agreement signed by the Bidder and the performance security issued to you upon the instruction of the Bidder; and (b) if the Bidder is not the successful Bidder, upon the earlier of (i) our receipt of a copy your notification to the Bidder of the name of the successful Bidder; or (ii) twenty-eight days after the expiration of the Bidder's bid.

Consequently, any demand for payment under this guarantee must be received by us at the office on or before that date.

.....**Bank's seal and authorized signature(s)**.....

**Note: All italicized text is for use in preparing this form and shall be deleted from the final document**



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



## Annexure 3

### Clarifications to Pre-bid queries of different Bidders

Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
1.	<b>Eligibility and Qualification Criteria Clause 3.1 (d)</b>	<i>That it has carried out the preparation of fixed asset register for atleast 2 (two) different years for Power Generation / Transmission / SLDC / Distribution utilities</i>	Bidder observes that the task of preparation of FAR is no-wherelated to the scope of work which has been outlined in the tender document, which is primarily related to preparation and filing of ARR/APR/MYT/True-up petitions and energy audit for the respective year (s). This particular eligibility criteria clause would unduly disadvantage a firm which does not possess experience in FAR preparation and would bias those with experience in FAR preparation. Furthermore, the scope of work does not involve FAR preparation at all and therefore, this particular eligibility clause should be dropped to have a level-playing field amongst all bidders	As per modified clause  Refer to corrigendum - I
2.	<b>Eligibility and Qualification Criteria Clause 3.2</b>	The consultant shall be required to continuously maintain two (2) resident consultants at AEGCL's headquarter, who should be at least graduate in Engineering/MBA(Finance)/ MBA (Power management)/ CA with minimum experience of three (3) years in Power Sector and successfully filing of at least two (2) Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions or review of Tariff Petitions filed by Electricity Utilities on behalf of Central/ State Electricity Regulatory Commissions.	It is requested to clarify that the two resident consultants would be required to be deployed full-time for the period of 3 years or only during the period of tariff filing.	As per modified clause  Refer to corrigendum - I
3.	<b>Evaluation of Technical Bids Clause 13.1</b>	<b>Evaluation of Technical Capability of the Firm</b> <i>The Bidder should have experience of completing atleast 150 months of retainership Assignments pertaining to Regulatory and Tariff with Power Utilities during past 7 years completing as on 31st March 2021</i>	Bidder observes that the stated criteria is very stringent and only one or two firms in the business of consultancy would be able to meet this criteria in order to score the maximum marks. This is highly restrictive and anti-competitive.  Furthermore, we request that retainership experience with generation / transmission / distribution/ holding company should qualify	As per modified clause  Refer to corrigendum - I



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		<p>200 &gt; No. of months <math>\geq</math> 150 – 15 Marks</p> <p>250 &gt; No. of months <math>\geq</math> 200 – 20 Marks</p> <p>300 &gt; No. of months <math>\geq</math> 250 – 25 Marks</p> <p>No. of months <math>\geq</math> 300 – 30 Marks</p>	<p>under this criteria and should not be limited to only regulatory and tariff work. Experience pertaining to all kinds of assistance to G/T/D companies encompassing open access monitoring of loss reduction, power purchase, techno-commercial assistance etc. should qualify as such an experience has a direct impact on the ARR &amp; tariff filing. We request relaxation in this criteria to</p> <p><b>Evaluation of Technical Capability of the Firm</b></p> <p>The Bidder should have experience of completing atleast 150 50 months of retainership Assignments pertaining to Regulatory and Tariff with Power Utilities during past 7 10 years completing as on 31st March 2021</p> <ul style="list-style-type: none"> <li>• 100 &gt; No. of months <math>\geq</math> 50 – 15 Marks</li> <li>• 150 &gt; No. of months <math>\geq</math> 100 – 20 Marks</li> <li>• 200 &gt; No. of months <math>\geq</math> 150 – 25 Marks</li> <li>• No. of months <math>\geq</math> 200 – 30 Marks</li> </ul>	
4.	Evaluation of Technical Bids	<p><b>Evaluation of Technical Capability of the Firm</b></p> <p><i>The Bidder having experience of atleast 24 months of work experience with APGCL/ AEGCL/ APDCL during past 7 years completing as on 31st March 2021</i></p> <ul style="list-style-type: none"> <li>□ 30 &gt; No. of months <math>\geq</math> 24 – 2 Marks</li> <li>□ 36 &gt; No. of months <math>\geq</math> 30 – 3 Marks</li> <li>□ 42 &gt; No. of months <math>\geq</math> 36 – 4 Marks</li> <li>□ No. of months <math>\geq</math> 42 – 5 Marks</li> </ul>	<p>This particular criteria is again highly restrictive and would unduly advantage a firm which has worked for atleast 2 years with either of the Assam utilities. Bidder also has working experience with APDCL on tariff and regulatory support filing – however we do not fit this particular criteria as this has been framed to advantage one or two firms with prior experience of working with Assam utilities (nearly 3 ½ years). Accordingly, the same should be modified to have a level-playing field amongst all consultants, who wish to participate</p> <p><i>The Bidder should have experience of having worked with APGCL/AEGCL/APDCL during past 7 years completing as on 31st March 2021.</i></p> <p><i>The weightage of the same should be increased to 10 marks.</i></p>	<p>As per modified clause</p> <p>Refer to corrigendum – I</p>
5.	Evaluation of Technical Bids Clause 13.1	<p><b>Evaluation of Technical Capability of the Firm</b></p> <p><i>The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities</i></p>	<p>As Bidder observed in the eligibility criteria, experience of preparation of FAR is no-where related to the scope of work. Further, the scope of work also does not involve preparation of FAR. The same would</p>	<p>As per modified clause</p> <p>Refer to corrigendum - I</p>





# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		(Generation/Transmission/SLDC/Distribution) during past 7 years completing as on 31st March 2021 FAR prepared for 2 distinct years – 4 Marks FAR prepared for 3 distinct years – 6 Marks FAR prepared for 4 distinct years – 8 Marks FAR prepared for 5 or more distinct years – 10 Marks	advantage only a handful of firms with prior experience of preparation of FAR, accordingly, the same should be dropped.	
6.	<b>Evaluation of Financial Capability of the Firm</b>	<b>The Bidder should have minimum average turnover of Rs. 50 Cr.</b> □ 100 Cr > Turnover ≥ 50 Cr – 4 Marks □ 150 Cr > Turnover ≥ 100 Cr – 6 Marks □ 200 Cr > Turnover ≥ 150 Cr – 8 Marks □ Turnover ≥ 200 Cr – 10 Marks	Bidder observes that keeping the turnover criteria at more than Rs. 200 Crore in order to score maximum marks would unduly benefit only a handful of large firms and would not ensure a level-playing field. Further, the minimum turnover should be kept as Rs. 70 Crore to ensure that only firms with considerable experience in the sector should qualify. Accordingly, the same should be relaxed to: □ 80 Cr > Turnover ≥ 70 Cr – 10 Marks □ 90 Cr > Turnover ≥ 80 Cr – 12 Marks □ Turnover ≥ 90 Cr – 15 Marks	No change
7.	<b>Clause 16 Financial and Technical Scores</b>	a) Technical Proposal – 80% b) Financial Proposal – 20%	In accordance with generally accepted QCBS marking weightage, technical and financial weightages should be modified to Technical Proposal – 70% Financial Proposal – 30%	As per modified clause Refer to corrigendum – I
8.	<b>Supporting Documentary Proof</b>	-	It is requested to clarify that in case completion certificate for an assignment is not available, LOA/ work order/ signed contract will suffice as documentary proof for the assignment.	In reference to the documentary evidence, LOA/Work order/Contract copy along with Completion certificate/work experience certificate issued by the employer shall suffice the requirement for firm experience. In case Completion certificate/work experience certificate is not available, the bidder shall submit undertaking for the same.  However, AEGCL if feel necessary at any point of time, may request for additional documents.



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
9.	Limitation of Liability	NA	<p><b><u>Suggestion of new clause:</u></b>  <i>In case of gross negligence or willful misconduct, the liability should be limited to the extent of fees paid by the consultant.</i></p> <p><b><u>Rationale for change</u></b>            There is no liability limitation clause provided for gross negligence or wilful misconduct and the same should be capped as per the clause stated above.</p>	No change
10.	Additional clauses proposed	NA	<p>Bidder suggests that the following clauses be included in the Terms &amp; Conditions of Contract:</p> <ul style="list-style-type: none"> <li>Anti-Bribery &amp; Anti-Corruption</li> <li>Economic &amp; Trade Sanctions</li> <li>Non-exclusivity</li> <li>Project Delay, suspension &amp; cancellation</li> <li>Warranties, Indemnity &amp; Liability</li> </ul> <p>Details of aforesaid clauses are provided in <b>Annexure B.</b></p>	No change
11.	Authorization letter of bid signatory	4 Tender Document ..... .....	The bidder in addition to online bid submission is also required to submit hardcopy of Authorization letter of bid signatory prior to the last date of Bid submission. The bidder submits that there is no prescribed format for the same is enclosed. Request you to kindly provide the same.	For authorization letter, no specific format available. However, the Authorization letter needs to be signed by the appropriate authority of the firm/organization.
12.	Tender Submission Form	4 Tender Document .....	Is the Tender submission form refers to the <b>Form - A: Proposal Submission Form.</b> Kindly confirm the same.	yes
13.	Bid Deadline	4.3 Deadline for Submission of Bids ..... .....	As per the Notice Inviting e-Tender (NIT) the last date for submission of bid is on 4 <sup>th</sup> June 2021, Bidder suggests that due to the ongoing second wave of COVID, which has engulfed the entire nation, we are constrained to work with the limited bandwidth as few of our team members are infected with COVID. Moreover, all the major cities of India, i.e., Mumbai, Delhi, Bengaluru, etc are under lockdown. As a result, meeting the bid submission deadline of 4 <sup>th</sup> June 2021 with current situation seems to be difficult. In view of the above, we request you to kindly extend the bid submission deadline by at	The deadline for submission of Bid has been extended till 16 <sup>th</sup> June 2021.



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			least two weeks.	
14.	<b>Earnest Money Deposit</b>	5 Earnest Money Deposit ..... ..... .....	In accordance with the RFP, it is required to deposit Earnest Money Deposit (EMD) of Rs. 3,50,000/-. Bidder submits that the amount with regard to EMD is in much higher side and requests AEGCL to consider EMD of Rs. 50,000/- for the same.  Request AEGCL to clarify whether the firm having MSME Certification needs to pay EMD. .	No Change
15.	<b>Power Attorney</b>	8.2 <i>The bid shall contain the following documents:</i> ..... 13. <i>Copy of the Power of Attorney duly authorized by a Public Notary indicating that persons signing the bid have the authority.</i>	Bidder submits that due to ongoing Second Wave of COVID, most of the cities are under lockdown and offices are closed. In view of the same preparing the Power of Attorney and notarizing the same would not be possible. Accordingly, Bidder requests AEGCL to provide exemption from submitting Power of Attorney.  AEGCL is requested to consider Authorization Letter in the name of Authorized Signatory in lieu of Power of Attorney	As per modified clause  Refer to corrigendum - I
16.	<b>Evaluation of proposed manpower for the assignment</b>	13.1(c) - <i>Evaluation of proposed manpower for the assignment</i>	It is appropriate and deemed understood that the no of years of experience of the proposed manpower shall be considered as on last date of the bid submission.	Agreed
17.	<b>Documentary Evidence</b>	13.2 <i>The Bidder is required to submit the documentary evidence in support of the qualifying and evaluation requirements as specified for this tender. For the purpose of evaluation, ongoing as well as completed assignment shall be considered.</i>	Bidder submits that in order to give more clarity with regard to the documentary evidence, completion certificate/ Work Order/ Contract Agreement shall be considered as documentary evidence to prove the bidder's experience. Kindly confirm the same.	In reference to the documentary evidence, LOA/Work order/Contract copy along with Completion certificate/work experience certificate issued by the employer shall suffice the requirement for firm experience. In case Completion certificate/work experience certificate is not available, the bidder shall submit undertaking for the same.  However, AEGCL if feel necessary at any point of time, may request for additional documents.



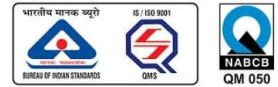
# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
18.	Eligibility Criteria (Cl.3.1-a & 3.1-c) Evaluation of bids(Cl.13.1)	It is submitted that AEGCL has sought firm's existence atleast for past 10 years immediately preceding March 2021; however in Cl.3.1-a and 13.1, the experiencesought is of only last 7 years immediately preceding March 2021.	<b>Rationale/ Suggestion:</b> It is submitted that generally in all tenders, the <u>relevant experience</u> is allowed to presented for past years since the inception of EA 2003 or from the date the firm is in existence. <b>Hence we request to modify the Clause 3.1-a and Clause 13.1 under Evaluation of Technical capability to allow the experience of atleast last 10 years in Eligibility Clause 3.1-a, 3.1-c and 13.1 Technical scoring.</b>	As per modified clause Refer to corrigendum - I
19.	Eligibility Criteria (Cl.3.1-d) & Evaluation of bids (Cl.13.1) Section 2- Scope of work	<i>3.1-d That it has carried out the preparation of fixed asset register for atleast2 (two) different years for Power Generation /Transmission/ SLDC/ Distribution utilities.</i>  <i>13.1 The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31st March 2021</i> <i>FAR prepared for 2 distinct years – 4 Marks</i> <i>FAR prepared for 3 distinct years – 6 Marks</i> <i>FAR prepared for 4 distinct years – 8 Marks</i> <i>FAR prepared for 5 or more distinct years – 10 Marks</i>	<b>Proposed Clause:</b> <i><del>3.1-d That it has carried out the preparation of fixed asset register for atleast2 (two) different years for Power Generation</del></i> <i><del>/Transmission/SLDC/Distribution utilities.</del></i>  <i><del>13.1 The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31st March 2021</del></i> <i><del>—FAR prepared for 2 distinct years—4 Marks</del></i> <i><del>—FAR prepared for 3 distinct years—6 Marks</del></i> <i><del>—FAR prepared for 4 distinct years—8 Marks</del></i> <i><del>—FAR prepared for 5 or more distinct years—10 Marks</del></i>  <b>Rationale:</b> 1. It is submitted that in Section 2 Scope of work there is no activity related to Fixed Asset Register (FAR). Hence this criteria may be removed. 2. It is submitted that even though in previous tender of 2018 there was scope for Asset valuation for SLDC, there was no such requirement in eligibility and evaluation. 3. It is submitted that keeping such eligibility and evaluationcriteria without	As per modified clause Refer to corrigendum - I



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			<p>any need in actual execution/ scope of work, appears to be restrictive criteria and to limit competition for few bidders only.</p> <p>4. Further it is also observed that FAR is activity where utilities mostly hire Chartered Accountant (CA) firms instead of Consulting firms. Hence it is suggested that FAR being an unconventional consulting activity, the same may be removed from Eligibility and Evaluation criteria. <b>The 10 marks for this criteria be adjusted in other criteria or new criteria for exposure of working with CERC or filing transmission petitions / processing transmission petitions under CERC MYT Regulations 2014/ 2019 be included.</b></p> <p>5. Recently, Electricity Department-Goa has also issued E - TENDER NO.: 01 (21-22) / CSC for APPOINTMENT OF CONSULTANT FOR PROVIDING CONSULTANCY SERVICES FOR BUSINESS PLAN &amp; MYT FILINGS FOR THE CONTROL PERIOD FY 2022-23 to FY 2024-25 AND SUPPORT ON RETAINER BASIS ON DAY TO DAY REGULATORY AND COMMERCIAL ISSUES wherein no Eligibility Criteria and Evaluation Criteria is kept for Fixed Asset Register thought it is part of scope of work. The copy of relevant pages of the tender are attached as <b>Annexure 1</b> for reference.</p> <p><b>Hence, we suggest to remove the FAR related criteria from Eligibility and Evaluation.</b></p>	
20.	<b>Eligibility Criteria (Cl.3.1-g) &amp; Evaluation of bids (Cl.13.1)</b>	3.1-g That it has a minimum average annual turnover of Rs. Fifty Crore (Rs. 50 Crore) in consultancy Business during the last three (3) financial years preceding FY2020-21, i.e., FY 2017-18, FY 2018-19 and FY 2019-20	<p><b>Proposed Clause:</b> 3.1-g That it has a minimum average annual turnover of Rs. <del>Fifty</del> <b>Five</b> Crore (Rs. <del>50</del> <b>5</b> Crore) in <b>Power Sector</b> consultancy Business during the last three (3) financial years preceding FY2020-21, i.e., FY 2017-18, FY 2018-19 and FY 2019-20 (The bidder shall provide the photocopies of the relevant</p>	Refer to Corrigendum -I



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		<p><i>(The bidder shall provide the photocopies of the relevant documents as proof of this).</i></p> <p>13.1 The Bidder should have minimum average turnover of Rs. 50 Cr.            100 Cr &gt; Turnover ≥ 50 Cr – 4 Marks            150 Cr &gt; Turnover ≥ 100 Cr – 6 Marks            200 Cr &gt; Turnover ≥ 150 Cr – 8 Marks            Turnover ≥ 200 Cr – 10 Marks</p>	<p>documents as proof of this)</p> <p>13.1 The Bidder should have minimum average turnover of Rs. <del>50</del> <b>5</b> Cr <b>from Power Sector consultancy Business.</b>  <del>100</del> <b>10</b> Cr &gt; Turnover ≥ <del>50</del> <b>5</b> Cr – 4 Marks  <del>150</del> <b>15</b> Cr &gt; Turnover ≥ <del>100</del> <b>10</b> Cr – 6 Marks  <del>200</del> <b>20</b> Cr &gt; Turnover ≥ <del>150</del> <b>15</b> Cr – 8 Marks            Turnover ≥ <del>200</del> <b>20</b> Cr – 10 Marks</p> <p><b>Rationale/Query:</b></p> <ol style="list-style-type: none"> <li>We would also like to submit that we are into <b>pure power sector consultancy business</b> and our turnover is from power sector <b>unlike other firms/ bidders which have audit / taxation/ IT/ Rating business</b>. This is <b>very restrictive eligibility criteria</b> and only few big firms will be able to participate who have other businesses.</li> <li>It is also submitted that <b>AEGCL for similar tender for regulatory retainer in 2018 had kept MAAT as Rs.2 Crores only. Further there was no scoring on financial turnover criteria in evaluation. AEGCL in this tender has increased maximum turnover requirement by 100 times.</b></li> <li>We also submit that turnover criteria as per CVC guidelines is maximum kept at 80% of the estimated value of works which is the value of similar works carried out.</li> <li>It is submitted the maximum turnover criteria of Rs.200 Crores appears to be at least 100 times more than our estimated tender value. This criterion is suitable to few players only and restricting other renowned firms who are in the Industry since last 8-10 years.</li> <li><b>Further higher turnover is given preference for scoring which may not necessarily prove that higher turnover firms are more qualified.</b></li> </ol>	



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			<p>6. It is submitted that even for EPC works such huge turnover criteria are not sought by Utilities.</p> <p>7. We submit that there have been similar tenders by other State Govt utilities for similar works, where turnover criterion is much lower and there is no linkage of higher turnover with scores. It is observed from the most of the Consulting tenders, required average annual turnover from the range of Rs.5-10 Crore only. Details of such few recent tenders are given in the table below and relevant pages of the tender are attached as Annexure 2 for reference.</p> <p>8. Further the turnover sought is from general consultancy / advisory business which may include audit/ taxation/ other infra business also. <b>Hence we suggest to reduce the MAAT for Eligibility and make it specific to <u>Power sector consultancy business</u> which is decent size in the Industry (Rs.5 Cr minimum and Rs.20 Cr maximum for full marks).</b></p> <p>We request you to kindly consider our suggestion and allow us to participate</p>	
21.	<p><b>Eligibility Criteria (Cl.3.2) &amp; Evaluation of bids (Cl.13.1-C Sr.2)</b> <b>Resident Team Member 1</b></p>	<p>3.2. The consultant shall be required to continuously maintain two (2) resident consultants at AEGCL's headquarter, who should be at least graduate in Engineering/MBA(Finance)/ MBA (Power management)/ CA with minimum experience of three (3) years in Power Sector and successfully filing of at least two (2) Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions or review of Tariff Petitions filed by Electricity</p>	<p><b>Proposed Clause:</b> 3.2. The consultant shall be required to continuously maintain two (2) resident consultants at AEGCL's headquarter, who should be at least graduate in Engineering/MBA(Finance)/ MBA (Power management)/ CA with minimum experience of three (3) years in Power Sector and successfully filing of at least two (2) Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions or review of Tariff Petitions filed by Electricity Regulatory Commissions.</p>	Refer to corrigendum -I



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		<p><i>Utilities on behalf of Central/ State Electricity Regulatory Commissions.</i></p> <p><b>13.1 C.2 - Resident Team Member 1</b>  <i>Resident Team Member 1 shall be a Graduate in Engineering Degree and MBA (Finance)/ MBA (Power Management)/ Chartered Accountant and shall have minimum 5 years of experience in Power Sector</i></p> <p><i>7 marks for 5 years of experience with additional one marks for each year of experience subject to maximum of marks</i></p>	<p><b>13.1 C.2 - Resident Team Member 1</b>  <i>Resident Team Member 1 shall be a Graduate in Engineering Degree <del>and</del> / MBA (Finance)/ MBA (Power Management)/ Chartered Accountant and shall have minimum <del>5 3</del> years of experience in Power Sector.</i></p> <p><i>7 marks for <del>5 3</del> years of experience with additional one marks for each year of experience subject to maximum of 8 marks</i></p> <p><b>Rationale/Query:</b>            1. It is submitted that in the Eligibility Criteria Cl.3.2, the education qualification sought is at least graduate in Engineering/MBA(Finance)/ MBA (Power management)/CA with minimum experience of three (3) years; whereas in the <u>Evaluation Criteria 13.1 C.2 - Resident Team Member</u> it is inadvertently mentioned as Graduate in Engineering Degree <del>and</del> MBA (Finance)/ MBA (Power Management)/ Chartered Accountant and shall have minimum <b>5 years</b> of experience in Power Sector. <b>We request to correct the same in Cl.13.1 C.2 as per Cl.3.2.</b></p>	
22.	<b>EARNEST MONEY</b>	EMD – Rs.3,50,000/-	<p><b>Proposed Clause:</b></p> <p>EMD – <del>Rs.3,50,000/-</del> <b>50,000/-</b></p> <p><b>Rationale/Query:</b>            It is submitted that EMD is generally 1% or 2% of the Estimated Tender value. We request to kindly link the EMD with tender value.</p> <p>We also submit that in similar retainership tender of AEGCL floated in 2018, the EMD was Rs.50,000/-</p>	No change
23.	<b>Evaluation of bids</b>	<p><i>The Bidder should have experience of working with atleast 1 Power Transmission Utilities during past 7 years completing as on 31st March 2021</i></p> <p>1 Power Transmission Utilities –</p>	<p><b>Proposed Clause:</b>  <i>The Bidder should have experience of working with atleast 1 Power Transmission Utilities during past <del>7</del> <b>10</b> years completing as on 31st March 2021</i></p> <p>1 Power Transmission Utilities 2 Marks            2 Power Transmission Utilities – 5 Marks</p>	Refer to corrigendum-I





# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
	(Cl.13.1-A Sr.1)	<p>2 Marks 2 Power Transmission Utilities – 5 Marks 3 Power Transmission Utilities – 10 Marks 4 Power Transmission Utilities – 12 Marks 5 Power Transmission Utilities – 14 Marks 6 or more Power Transmission Utilities – 15 Marks</p> <p><i>*For the purpose of clarity, all the assignments executed with one transmission utility shall be considered as one assignment only</i></p>	<p>3 Power Transmission Utilities – 10 Marks 4 Power Transmission Utilities – 12 Marks 5 Power Transmission Utilities – 14 Marks 6 or more Power Transmission Utilities – 15 Marks</p> <p><b><del>*For the purpose of clarity, all the assignments executed with one transmission utility shall be considered as one assignment only</del></b></p> <p><b>Rationale/Query:</b> It is submitted multiple assignments with same client becounted as multiple utilities. As suggested earlier in our Pt. no. 1, experience from last 10 years be allowed instead of 7 years for the relevant assignments.</p>	
24.	Evaluation of bids (Cl.13.1-A Sr.2)	<p>The Bidder should have experience of completing atleast 150 months of Retainership assignments pertaining to Regulatory and Tariff with Power Utilities during past 7 years completing as on 31st March 2021</p> <p>200 &gt; No. of months ≥ 150 – 15 Marks 250 &gt; No. of months ≥ 200 – 20 Marks 300 &gt; No. of months ≥ 250 – 25 Marks No. of months ≥ 300 – 30 Marks</p> <p><i>*For the purpose of evaluation, the retainership assignments having minimum continuous duration of atleast 6 months shall</i></p>	<p><b>Proposed Clause:</b> The Bidder should have experience of completing atleast <b>150 36</b> months of Retainership assignments pertaining to Regulatory, <b>Commercial, Power Purchase</b> and Tariff with Power Utilities during past <b>7 10</b> years completing as on 31st March 2021</p> <p><b>200 60</b> &gt; No. of months ≥ <b>150 36</b> – 15 Marks <b>250 84</b> &gt; No. of months ≥ <b>200 60</b> – 20 Marks <b>300 108</b> &gt; No. of months ≥ <b>250 84</b> – 25 Marks No. of months ≥ <b>300 108</b> – 30 Marks</p> <p><i>*For the purpose of evaluation, the retainership assignments having minimum continuous duration of atleast 6 months shall be considered.</i></p> <p><b>Rationale/Query:</b> As suggested earlier in our Pt. no. 1, experience from last 10 years be allowed instead of 7 years for the relevant assignments. Further experience pertaining to Commercial and Power Purchase also needs to be added in Retainership services as they are also major service offerings for which utilities take consultancy services and are indirectly part of Regulatory matters. The proposed tender of AEGCL is for 3 years</p>	<p>As per modified clause</p> <p>Refer to corrigendum - I</p>



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		<i>be considered.</i>	<p>and hence minimum 36 months experience can be sought. Further to evaluate Retainership experience of the bidder, 108 months experience (equivalent to 9 years) may be more than sufficient. Seeking experience of more than 300 months is clearly restrictive criteria and to limit the competition.</p> <p>It is submitted that considering minimum 6 months Retainership and to achieve full marks, <b>the bidder needsto have more than 300 months experience which is equivalent to 50 assignments of Retainership or 25 years of Retainership experience which is almost 10times of the duration proposed by AEGCL.</b></p> <p>It is submitted that in similar Retainership tender of 2018 floated by AEGCL, there was no such evaluation criteria for Retainership experience.</p>	
25.	<b>Evaluation of bids (Cl.13.1-A Sr.3)</b>	<p><i>The Bidder having experience of at least 24 months of work experience with APGCL/AEGCL/APDCL during past 7 years completing as on 31st March 2021</i></p> <p>30 &gt; No. of months <math>\geq</math> 24 – 2 Marks            36 &gt; No. of months <math>\geq</math> 30 – 3 Marks            42 &gt; No. of months <math>\geq</math> 36 – 4 Marks            No. of months <math>\geq</math> 42 – 5 Marks</p>	<p><b>Proposed Clause:</b></p> <p><del>The Bidder having experience of at least 24 months of work experience with APGCL/AEGCL/APDCL during past 7 years completing as on 31st March 2021</del></p> <p>30 &gt; No. of months <math>\geq</math> 24 – 2 Marks            36 &gt; No. of months <math>\geq</math> 30 – 3 Marks            42 &gt; No. of months <math>\geq</math> 36 – 4 Marks            No. of months <math>\geq</math> 42 – 5 Marks</p> <p>The Bidder having experience of <b>at least 24 months of work experience with APGCL/AEGCL/APDCL/AERC/ AEDA/ Energy Dept/ Consumer Association during past 7 10 years completing as on 31st March 2021</b></p> <p><b>assignment - 2 Marks</b>  <b>assignments - 3 Marks</b>  <b>assignments - 4 Marks</b>  <b>More than 3 assignments - 5 Marks</b></p> <p><b>Rationale/Query:</b>            It is suggested AEGCL has already sought such huge Retainership experience in Cl.13.1-A Sr.2 and seeking again specific</p>	<p>As per modified clause</p> <p>Refer to corrigendum - I</p>



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			<p>experience pertaining to Assam utilities will favour only limited bidders.</p> <p><b>It is submitted that even allowing same experience at Cl.13.1-A, Sr.3 in Cl.13.1-A, Sr.2 will give undue advantage to the bidder who has prior Retainership experience with these utilities. Hence this needs to be removed to avoid duplication of marks for same assignment.</b></p> <p>Alternatively, we request that AEGCL may seek experience of working with Assam Stakeholders which will also include AERC, AEDA, Energy Dept, Consumer Association etc to prove familiarity with Assam Power Sector.</p>	
26.	Evaluation of bids (Cl.13.1-A Sr.4)	<p>13.1 The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31st March 2021</p> <p>FAR prepared for 2 distinct years – 4 Marks</p> <p>FAR prepared for 3 distinct years – 6 Marks</p> <p>FAR prepared for 4 distinct years – 8 Marks</p> <p>FAR prepared for 5 or more distinct years – 10 Marks</p>	<p><i>Proposed Clause:</i></p> <p><del>13.1 The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31st March 2021</del></p> <p><del>— FAR prepared for 2 distinct years – 4 Marks</del></p> <p><del>— FAR prepared for 3 distinct years – 6 Marks</del></p> <p><del>— FAR prepared for 4 distinct years – 8 Marks</del></p> <p><del>— FAR prepared for 5 or more distinct years – 10 Marks</del></p> <p><i>Rationale:</i></p> <p>It is submitted that in Section 2 Scope of work there is no activity related to Fixed Asset Register (FAR). Hence this criterion may be removed.</p> <p>It is submitted that even though in previous tender of 2018 there was scope for Asset valuation for SLDC, there was no such requirement in eligibility and evaluation.</p> <p>It is submitted that keeping such eligibility and evaluation criteria without any need in actual execution/ scope of work, appears to be restrictive criteria and to limit competition for few bidders only.</p> <p>Further it is also observed that FAR is activity where utilities mostly hire Chartered Accountant (CA) firms instead of Consulting firms. Hence it is suggested that FAR being an unconventional consulting activity, the same</p>	<p>As per modified clause</p> <p>Refer to corrigendum - I</p>



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			<p>maybe removed from Eligibility and Evaluation criteria. The 10 marks for this criteria be adjusted in other criteria or new criteria for exposure of working with CERC or filing transmission petitions / processing transmission petitions under CERC MYT Regulations 2014/ 2019 be included.</p> <p><i>Proposed New Clause:</i>            13.1 The Bidder should have completed the preparation of Transmission Tariff Petition filing to CERC from Utility side / Processing the Transmission Tariff Petition from CERC side during past 10 years completing as on 31st March 2021            No of Petitions filed/ Tariff Orders processed – 1 Mark for each filing / order – 10 Marks</p>	
27.	<b>16. FINANCIAL AND TECHNICAL SCORES</b>	<p>16.1 The total score shall be obtained by weighting the technical and financial scores and adding them. The weight given to the technical and financial proposals are:</p> <ul style="list-style-type: none"> <li>) Technical Proposal – 80%</li> <li>) Financial Proposal – 20%</li> </ul> <p>The bidder scoring the highest combined technical and financial score shall be considered as successful bidder.</p>	<p><b>Proposed Clause:</b>            16.1 The total score shall be obtained by weighting the technical and financial scores and adding them. The weight given to the technical and financial proposals are:            Technical Proposal – <del>80</del> 60%            Financial Proposal – <del>20</del> 40%            The bidder scoring the highest combined technical and financial score shall be considered as successful bidder.</p> <p><b>Rationale/Query:</b>            It is submitted in the recent tenders, the QCBS followed is 60:40 or Lowest cost basis.            It is also submitted that AEGCL in its previous Retainership tender of 2018, had kept QCBS of 60:40 which is standard system.            Hence request to amend the QCBS to 60:40.</p>	<p>As per modified clause</p> <p>Refer to corrigendum - I</p>
28.	<b>NIT – Key Dates</b>	<p><i>Bid Submission End Time &amp; Date</i>            – 14.00 Hrs of 4/6/2021 Tender</p>	<p><b>Proposed Clause:</b>  <i>Bid Submission End Time &amp; Date</i> – 14.00 Hrs of <del>4/6/2021</del> 18/6/2021  <i>Tender Opening Date &amp; Time</i> – 14.00 Hrs of <del>5/6/2021</del> 19/6/2021</p> <p><b>Rationale/Query:</b>            It is submitted though NIT date is 13/5/2021, the same was available to bidders on 17/5/2021 only due to holiday period from 14/5/2021 to 16/5/2021. So already 3 days</p>	<p>The deadline for submission of Bid has been extended till 16th June 2021.</p> <p>The tender was available in e-Tender portal of Govt of Assam as well as AEGCL website on 14/05/2021</p>



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
		<i>Opening Date &amp; Time – 14.00 Hrs of 5/6/2021</i>	<p>are lost for us.</p> <p>Further due to restrictions / lockdown in cities like Delhi, Lucknow, Mumbai from where we operate it is difficult to coordinate and manage the necessary fees/ EMD payments. Also some of the key members / colleagues are unwell at this stage and difficult to coordinate for decisions related to bid participation.</p> <p>We also believe that replies/ clarification/ corrigendum may take time for approval and thereafter bidder would also need 7-10 days for preparation of the bid including discussion with management for participation.</p>	
29.	2.1 (b)	<b>Scope of work: Compliance report - Report furnished on the outstanding directives of A E R C</b>	We understand that the consultant shall be responsible for preparation of data collection templates, review of collected data, compilation of responses and providing suggestions for complying the directives of the Commission. The consultant shall in no manner be responsible for the actual compliance or implementation of the directives of the Commission. The understanding may be confirmed.	The consultant shall do all the necessary work for successful completion of work as per Scope like preparation of data collection templates, collection of data, review of collected data, compilation of responses and providing suggestions for complying the directives of the Commission etc. Actual compliance or implementation of the directives of the Commission lies with AEGCL.
30.	2.2 (a)	<b>Scope of Work: Part A: Preparation of Business/Capital Investment Plan for AEGCL &amp; SLDC for the control period of FY 2022-23 to FY 2024-25</b>	It may be clarified whether a separate tariff petition or business plan is required to be prepared for SLDC or a combined ARR and tariff petition or business plan for AEGCL as a whole would be sufficient. In case of the former, AEGCL shall be responsible to provide the required segregated data /information in respect of the SLDC, and as desired by the Consultant for preparation of the tariff petition / business plan.	Separate tariff petition or business plan is required to be prepared for SLDC. Consultant shall visit SLDC as and when required to collect the data/information for SLDC for preparation of the tariff petition/business plan.
31.	2.2 (a)	<b>Scope of Work: Part A</b>	It is understood that all tariff filings required during the three year MYT period shall be within the scope of work. If any trueup/tariff petition could not be submitted due to unavailability of audited accounts/supporting data, the same shall not be considered to be part of the scope of work, beyond the three- year contract	Scope of work: Part A and B shall have to be completed by the successful bidder in all respect.



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			duration. However, in case AEGCL may decide to continue the services of the Consultants, for completing any such pending works, after the end of the initial contract period, the same may be discussed and agreed with appropriate commercial considerations, under a separate / extended contract. This understanding may be confirmed.	
32.	2.2 (c)	<b>Filing of final Tariff Petitions for AEGCL shall be in six (6) separate spiral bound sets, complete in all respects before the commission. The consultant shall supply six (6) additional spiral bound sets to AEGCL for records</b>	Considering the prevailing situations owing to the pandemic, several State Electricity Regulatory Commissions have introduced digital / electronic submission of tariff petitions, to minimise physical contacts as far as practicable. AEGCL may consider representing appropriately to the Hon' ableAERC for submitting all tariff petitions / business plan / any other submission requirements electronically. We would like to request AEGCL to reconsider the physical submission of such numbers of concerned documents, and accordingly, remove the scope of printing copies of the tariff petitions from the scope of consultant.	Submission of Tariff Petitions for AEGCL in six (6) separate spiral bound sets is the requirement of the Hon'ble Commission. The consultant shall supply six (6) additional spiral bound sets to AEGCL for records along with soft copies inclusive of working files (computation sheets, calculation sheets etc).
33.	2.2 (d)	<b>The representative of the tariff consultant shall brief the nominated lawyer(s) of the AEGCL at New Delhi about the grounds of appeal to the full satisfaction of the conducting lawyers appointed by AEGCL.</b>	In view of the prevailing situation, AEGCL may consider the interaction between the nominated lawyer(s) and the Consultant through telephone or video conferences as far as possible. Further, considering that the frequency/ no. of travel for the Consultant cannot be pre-determined, AEGCL may consider bearing the cost of such travel and any such accommodation and incidental costs associated with travel ofthe Consultant. Also, we understand that the scope does not involve any direct legal advice / support by the Consultant. This understanding may be confirmed	The scope doesn't involve any direct legal advice/support by the Consultant. As per the demand of the situation, the interaction between the nominated lawyer and the consultant shall be through video conference/ physical presence at New Delhi. However the incidental expenses of travel will be borne by AEGCL as per norms of AEGCL.
34	2.2 Part B	<b>Scope of Work Part B: Preparation of Energy Audit Report for AEGCL.</b>	We understand that all the required data for computation ofenergy exchange and losses, shall be provided by AEGCL. We also request AEGCL to specify the frequency of the energy audit reports required (i.e. quarterly/ annually/ monthly).	AEGCL will provide the required data for computation of energy exchange and losses. Consultant shall submit the report annually during the submission of Tariff Petition.



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
35.	3.1 (d)	That it has carried out the preparation of fixed asset register for at least 2 (two) different years for Power Generation /Transmission/ SLDC/Distribution utilities.	The work of preparation of asset register is not included in the scope. It is suggested that this requirement may be removed as this is not related with the scope.	As per modified clause Refer to corrigendum - I
36.	3.2	The consultant shall be required to continuously maintain the resident consultants at AEGCL's headquarter, who should be at least graduate in Electrical/Mechanical Engineering or C.A/MBA (Fin.) with minimum experience of three (3) years of doing similar jobs and successfully filing of at least one (1) Multi Year Tariff Petitions for Electricity utilities under the Indian Electricity Act, 2003 before any of the State Electricity Regulatory Commissions	Based on our experience of several similar assignments, we understand that several tasks associated with the broad scope of work, as mentioned under the RFP, can be performed off- site and may not necessarily require continuous deployment of two resources at AEGCL headquarters. We request AEGCL to review this requirement, as the same shall also help the Consultant to optimize its commercial proposal, which may also be beneficial to AEGCL. We suggest that AEGCL may consider allowing the Consultant the flexibility of proposing the deployment format (on-site / off-site, number of persons etc.) and bind the selected consultant to such proposal, if selected.  However, should AEGCL consider it necessary for the on-site presence of a Consultant, they should consider deployment of one (01) consultant, at any point of time at AEGCL headquarters or only during the period of preparation of tariff/MYT filings (maximum four months before the filing date). The consultant may also be provided station leave, based on the completion of the agreed on-site work and after approval of concerned authority of AEGCL.	As per modified clause Refer to corrigendum - I
37.	5	EMD - The bid must be accompanied with earnest money as mentioned in the NIT against the works to be deposited –(a). in the form of Bank Guarantee (BG) of Nationalized or scheduled Bank	The format for Bank Guarantee for the purpose of Earnest Money Deposit is not provided. It may be clarified that the bidder is free to choose a standard template of Bank Guarantee for EMD purpose. The standard template which is being used by us is attached as Annexure II with this letter for reference.	Format of the BG for EMD enclosed in corrigendum-I



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
38.	13.1	<b>EVALUATION OF TECHNICAL &amp; COMMERCIAL BIDS : 13.1 A (4)</b> The Bidder should have completed the preparation of Fixed Asset Register (FAR) for Power Utilities (Generation/ Transmission/ SLDC/ Distribution) during past 7 years completing as on 31st March 2021	The work of preparation of asset register is not included in the scope. It is suggested that this requirement may be removed as this is not related with the scope.	As per modified clause Refer to corrigendum - I
39.	13.1	<b>Clause C : 1 , 2 and 3</b>  <b>Team Leader/Resident Team Members shall be a Graduate in Engineering Degree and MBA (Finance)/ (Power Management) or Chartered Accountant</b>	We understand that the qualification of M.Tech. in Engineering is also suited for the scope of work given the technical nature of power transmission business. As such, it is requested to allow M.Tech/M.E as an equivalent post graduate qualification for this criterion.	Refer to corrigendum-I
40.	13.1	<b>Clause A (Sr. 1 to 3)</b>	It may be clarified if the assignments can be repeated against the evaluation sub clauses 1 to 3 under clause A of evaluation criteria mentioned in 13.1	Yes, it can be repeated against the evaluation sub clauses 1 to 3 under clause A of evaluation criteria mentioned in 13.1
41.	17.3	<b>Following the selection of the successful bidder AEGCL may negotiate on the experts named in the proposal. Before award of contract, AEGCL will require specific guarantee from the bidder that the experts included in the bid will be actually available for the assignment. Non availability of the named expert may render the performance of the contract by the bidder vitiated resulting in the termination of the contract and forfeiture of the Earnest Money Deposit and all payment dues to the Consultant.</b>	Resources proposed may choose to leave the organization or may be unavailable due to medical reasons or any other such unavoidable circumstances, making it necessary for consultant to change the proposed resources. We request AEGCL to consider replacement of resource subject to deployment of an equivalent or higher qualification resource and subject to approval of AEGCL. This is a common practice in similar retainership tenders.	No change
42.	17.4	<b>The negotiation will conclude with a review of the draft contract and both AEGCL and the successful bidder will initial the agreed Contract.</b>	We would request AEGCL to consider incorporation of standard legal terms and conditions of the contract based on discussion and negotiations during the contracting stage. We propose that the	The contract agreement will include the applicable clauses mentioned in RFP. Any additional terms and conditions which is deemed suitable for inclusion in the contract shall be





# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office:(FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR; GUWAHATI - 781001

CIN: U40101AS2003SGC007238GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



Sl. No.	ClauseNo.	Existing Clause	Clarification/Suggestion raised by bidders	Clarification/response by AEGCL
			draft contract agreement may be accordingly reviewed jointly and the suggestions on legal terms and conditions based on our standard terms of business (like on overall liability cap, arbitration, indemnity, confidentiality etc.) may be considered during the contracting stage.	mutually agreed upon by AEGCL and the successful bidder.
43.	28.	<b>Terms of Payment</b>	We request AEGCL to make the payments to the consultant in <b>monthly equal instalments</b> instead of half yearly payments as proposed in the RfP. This will facilitate the consultants in recovering its costs regularly and thereby reduce the overall cost of project and associated risks. It is submitted that payment for similar retainership assignments in India are paid in similar manner.	No Change
44.	Section 3 Form G	<b>FORM - G: PROPOSED TIME SCHEDULE FOR THE PROJECT LEADER AND RESIDENT REPRESENTATIVES.</b>	Based on our suggestion provided against clause 3.2 above, we suggest that the consultant should have flexibility to propose a suitable deployment plan (onsite/offsite deployment) of the team including the two resident teammembers considering the requirements of the RfP. The deployment plan proposed by the consultant in this section would be binding upon the consultant subject to approval of AEGCL.	As per modified clause Refer to corrigendum - I
45.	NIT	<b>Pre-bid meeting</b>	Pre-bid meeting date is not provided in the tender document, we request you to allow us to submit our suggestions in a virtual pre bid meeting which can be attended by all interested bidders.	No Pre bid meeting shall be conducted
46.	NIT	<b>Bid submission date</b>	In view of the prevailing situation over Covid 19 and the associated restrictions imposed by the Central / State Governments, especially on the number of personnel to be allowed to work from offices, most organizations are working with restricted efficiency, and hence, AEGCL may consider extending the we last date of submission by at least 15 days from the present date of 4 <sup>th</sup> June 2021.	The deadline for submission of Bid has been extended till 16 <sup>th</sup> June 2021.