

**Minutes Of the Pre-bid discussion / meeting to be held on 10.09.2025 at 12:00 Hrs. for the proposals that will be received against the Request for Proposal (RFP) for "Leasing of Dark Fibres of OPGW installed in AEGCL's Optical Fibre Network".**

**NAMES OF THOSE PRESENT:**

**I. FROM AEGCL:**

1. The CGM (PP&D), AEGCL
2. The AGM ((Communication Div.), LA, AEGCL
3. The AGM (BD), AEGCL

**II. FROM PROSPECTIVE BIDDERS:**

**A. REPRESENTATIVE OF FOLLOWING BIDDER WERE PRESENT IN THE PRE-BID MEETING from M/s Vodafone Idea Limited (VIL):**

1. Mr. Anil Sharma, General Manager, VIL
2. Mr. Subrata Das, DGM, VIL
3. Mr. Rupam Kr. Bhuyan, DGM, VIL

**OPENING REMARKS IN THE MEETING:**

AEGCL extended a warm welcome to the prospective bidder and introduced his team. AEGCL explained the project's scope of the RFP (RFP No: AEGCL/MD/Tech-1183/PP&D/BD/OPGW Leasing/2025/7, date: 27.08.2025) and requested the prospective bidders to table their queries and assured the bidders that comprehensive reply/clarifications shall be prepared and uploaded in the AEGCL site in response to their raised queries on the bid document.

**MEMBERS OF THE PRE-BID COMMITTEE:**

1. The Chief General Manager (PP&D), AEGCL.
2. The Chief General Manager (T&C and Comm.), AEGCL
3. The General Manager (M&PR), AEGCL
4. The General Manager (T&C and Comm.), AEGCL.
5. The General Manager (Civil), AEGCL.
6. The Deputy General Manager (F&A - Bill & Estt.), AEGCL.
7. The Deputy General Manager (BD & T), AEGCL.
8. The Assistant General Manager (Communication Division), LA, AEGCL
9. The Assistant General Manager (BD), AEGCL.

The queries / minor clarification sought by the prospective bidders were addressed and clarified by the Pre-Bid Committee. However, members of M/s VIL have requested for an extended days of 30 (Thirty) days instead of 15 (Fifteen) days in the Clause 3.11 Payment Schedule of the RFP document, members of AEGCL have agreed upon it.

The queries submitted by the prospective bidders were discussed by the Pre-Bid Committee and the observations made are as follows in Table-1 and the addendum issued is formulated in Table-2.



**TABLE-1:**

**Queries on the RFP / Bid document**

SN	RFP Clause/Description	Query	AEGCL's Response
1	<p><b>Section – I: Request for Proposal Clause No. 3.11</b></p> <p><b>3.11 Payment Schedule:</b> The LESSEE/Successful Bidder shall make yearly payment charges i.e., Total Bid Value (as described in clause 3.10) in the form of Demand Draft in favour of Assam Electricity Grid Corporation Limited (AEGCL) payable at Guwahati or through NEFT/ RTGS transfer (Bank details as described in clause 3.6). However, the first year's yearly payment shall be made by the LESSEE/Successful Bidder to AEGCL <b>within 15 (Fifteen) days from signing of the agreement.</b> Except 1st year all yearly payments for the rest years of contract will be levied with an enhancement rate of 5% to be compounded annually on the basis of first (1<sup>st</sup>) year's yearly payment i.e., Total Bid Value and that yearly payment have to be paid in advance as per Clause No. 3.12 (Terms and Conditions of Payment). The BID Value shall be exclusive of applicable taxes and duties. The applicable taxes and duties shall be borne by the Lessee (H1 bidder/ Successful Bidder) at actual.</p>	<p><b>Kindly amend as below:</b></p> <p><b>3.11 Payment Schedule:</b> The LESSEE/Successful Bidder shall make yearly payment charges i.e., Total Bid Value (as described in clause 3.10) in the form of Demand Draft in favour of Assam Electricity Grid Corporation Limited (AEGCL) payable at Guwahati or through NEFT/ RTGS transfer (Bank details as described in clause 3.6). However, the first year's yearly payment shall be made by the LESSEE/Successful Bidder to AEGCL <b>within 30 (Thirty) days from signing of the agreement.</b> Except 1st year all yearly payments for the rest years of contract will be levied with an enhancement rate of 5% to be compounded annually on the basis of first (1<sup>st</sup>) year's yearly payment i.e., Total Bid Value and that yearly payment have to be paid in advance as per Clause No. 3.12 (Terms and Conditions of Payment). The BID Value shall be exclusive of applicable taxes and duties. The applicable taxes and duties shall be borne by the Lessee (H1 bidder/ Successful Bidder) at actual.</p>	<p><b>Accepted. Refer to Table-2: Addendum</b></p>

Note: Please refer to the table-2 for addendum issued against **Section – I: Request for Proposal Clause No. 3.11 of the RFP documents.**



Table-2

ADDENDUM

SN	Clause No. / Description	Existing Clause/Description	Modified Clause
1	Section – I: Request for Proposal Clause No. 3.11	<b>3.11 Payment Schedule:</b> The LESSEE/Successful Bidder shall make yearly payment charges i.e., Total Bid Value (as described in clause 3.10) in the form of Demand Draft in favour of Assam Electricity Grid Corporation Limited (AEGCL) payable at Guwahati or through NEFT/ RTGS transfer (Bank details as described in clause 3.6). However, the first year's yearly payment shall be made by the LESSEE/Successful Bidder to AEGCL <b>within 15 (Fifteen) days from signing of the agreement.</b> Except 1st year all yearly payments for the rest years of contract will be levied with an enhancement rate of 5% to be compounded annually on the basis of first (1 <sup>st</sup> ) year's yearly payment i.e., Total Bid Value and that yearly payment have to be paid in advance as per Clause No. 3.12 (Terms and Conditions of Payment). The BID Value shall be exclusive of applicable taxes and duties. The applicable taxes and duties shall be borne by the Lessee (H1 bidder/ Successful Bidder) at actual.	<b>3.11 Payment Schedule:</b> The LESSEE/Successful Bidder shall make yearly payment charges i.e., Total Bid Value (as described in clause 3.10) in the form of Demand Draft in favour of Assam Electricity Grid Corporation Limited (AEGCL) payable at Guwahati or through NEFT/ RTGS transfer (Bank details as described in clause 3.6). However, the first year's yearly payment shall be made by the LESSEE/Successful Bidder to AEGCL <b>within 30 (Thirty) days from signing of the agreement.</b> Except 1st year all yearly payments for the rest years of contract will be levied with an enhancement rate of 5% to be compounded annually on the basis of first (1 <sup>st</sup> ) year's yearly payment i.e., Total Bid Value and that yearly payment have to be paid in advance as per Clause No. 3.12 (Terms and Conditions of Payment). The BID Value shall be exclusive of applicable taxes and duties. The applicable taxes and duties shall be borne by the Lessee (H1 bidder/ Successful Bidder) at actual.

Signature -













## ATTENDANCE SHEET

Pre-bid discussion / meeting regarding "Request for Proposal (RFP) for Leasing of Dark Fibres of OPGW installed in AEGCL's Optical Fibre Network".

Venue – AEGCL(HQ), Bijulee Bhawan

Date – 10.09.2025

SN	Name & Designation	Organization	Ph. Number	Email	Signature
1.					
2.					
3.	ANIL SHARMA (General Mgr) VIL.	VIL	9830774851	anil.sharma3@vodafoneidea.com	A Sharma
4.	SUBRATA DAS (DGM)	VIL	9706818896	subrata.das@vodafoneidea.com	Subrata Das
5.	RUPAM KR. BHUYAN (DGM)	VIL	9706818899	rupam.bhuyan@vodafoneidea.com	Rupam Bhuyan
6.	Jayashree Sen	AEGCL			Jayashree Sen
7.	Dhriti Hazarika (AGM)	AEGCL	9706420782	dhriti.hazarika@aegcl.co.in	Dhriti Hazarika
8.	ARUP SARMAH	AEGCL	9707854967	arupcommunication.in@aegcl.co.in	Arup Sarma
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