



# ASSAM ELECTRICITY GRID CORPORATION LIMITED

OFFICE OF THE MANAGING DIRECTOR

Regd. Office: (FIRST FLOOR), BIJULEE BHAWAN, PALTANBAZAR, GUWAHATI - 781001

CIN: U40101AS2003SGC007238 GSTIN: 18AAFCA4973J9Z3

PHONE: 0361-2739520 Web: [www.aegcl.co.in](http://www.aegcl.co.in)



## MINUTES OF THE PRE-BID MEETING

The Pre-Bid meeting against the Bid Identification No.: AEGCL/MD/IT/Cyber Security Consultant/2021/11 for providing consultancy services to AEGCL for Cyber Security Assessment, Preparation of Cyber Security Policy, Security Audit and ISO/IEC 27001 certification was held on 20-09-2021 at 11:30 AM in the SLDC, Conference Room.

### **Names of members attended from AEGCL:**

1. Modan Mohan Brahma, CGM (T&C and Communication) cum CISO AEGCL
2. P Borah, CGM SLDC
3. Uday S, Nath DGM (BD&T) cum DGM (IT) /c, AEGCL
4. Pranab Saha, AGM (IT-SCADA), AEGCL
5. Arup Sarmah, AGM Communication Lower Assam, AEGCL
6. Rupjyoti Das, DM (IT), SLDC
7. Nilutpal Bhattacharjee, AM (IT), SLDC
8. Akalpita Das, AM (IT), AEGCL
9. Maitreyee Sarma, AM (IT), AEGCL
10. Abdul Kassim, JM (IT), SLDC

### **Prospective Bidders attended the Pre-Bid Meeting via Video Conference**

1. Shreshta Mittal, AKS Information Technology Services Pvt. Ltd.
2. Shivam Upadhyay, AKS Information Technology Services Pvt. Ltd.
3. Priyam Handa, Grant Thornton
4. Sagar Gupta, A3S Tech & Co.
5. Damodaran C, Ernst & Young LLP,
6. Deepu P. V. Ernst & Young LLP
7. Mohammad, Deloitte Touche Tohmatsu India LLP
8. Shailendra Singh Rawat, CODEC Networks
9. Sushobhan Mukherjee, PRIME INFOSERV LLP,
10. Mita Roy, PRIME INFOSERV LLP,
11. Vivek SP, InnSpark Solutions Pvt Ltd



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## Queries on the Bid document:

Sl. No.	Document	Clause No. / Page No.	Clause	Query	Suggestion	AEGCL's Response
1	RFP	3/9, S. No. 1	<p><b>Eligibility Criteria</b></p> <p>The bidder should have an experience of ISMS implementation and subsequently leading it to ISO 27001 Certification in 3 organizations.</p> <ul style="list-style-type: none"> <li>• At-least 1 out of 3 organizations should be from Central / State Govt. institution or PSU</li> <li>• At least 1 should be from Power sector utilities.</li> </ul> <p>At least 1 completed work of ISMS (ISO 27001) costing not less than Rs.5 Lakhs</p>	<p><b>Request you to kindly modify Clause as below:</b></p> <ul style="list-style-type: none"> <li>• <b>At-least 1 out of 3 organizations should be from Central / State Govt. institution or PSU / Enterprises/Banks/Financial Institutions</b></li> <li>• <b>At least 1 should be from Power sector utilities/ Financial Institutions/ Banks</b></li> </ul>		<p><b>The clause is modified as:</b></p> <p>Experience of ISMS Implementation &amp; ISO 27001 / certification in 3 organizations.</p> <ol style="list-style-type: none"> <li>1. At-least 1 out of 3 organizations should be from Central / State Govt. institution or PSU / Enterprises/Banks/Financial Institutions</li> <li>2. At least 1 completed work of ISMS (ISO 27001) costing not less than Rs.3 Lakhs.</li> </ol>

*Nibepa Bhattachary*

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2	RFP	3/9, S. No. 2	<b>Eligibility Criteria</b> The bidder should have minimum 3 certified resources of ISO 27001 Lead Auditor / Lead Implementer and at least 1 of them should be CISA / CISSP certified. These persons should have more than <b>5 years</b> of experience in ISMS (ISO 27001) implementation.	<b>We request you to kindly modify the clause as below:</b> The bidder should have minimum 3 certified resources of ISO 27001 Lead Auditor / Lead Implementer and at least 1 of them should be CISA / CISSP certified. These persons should have more than <b>3 years</b> of experience in ISMS (ISO 27001) implementation.	No Change
3	RFP	4.2/ 11, S. No. A	<b>Evaluation of Technical Bids</b> Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Central or State Govt. organizations.</b>	<b>We request you to kindly modify the clause as below:</b> Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Banks/ Financial Institutions/ Enterprises Central or State Govt. organizations.</b>	<b>The clause is modified as:</b> Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Banks/ Financial Institutions/ Enterprises Central or State Govt. organizations.</b>

*Netopal Bhattachary* *Das* *Im* *Saha* *J* *Am* *Das* *Das* *Das*



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4	RFP	4.2/ 11, S. No. A	<b>Evaluation of Technical Bids</b>  Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for Power sector organization of Central or State Govt./ SLDC/ RLDC/ NLDC or Private <b>Power Transmission/Distribution utilities</b> of India in last 4 years	<b>We request you to kindly modify the clause as below:</b>  Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>Power sector/ IT sector/Banking/ Financial</b> organization of Central or State Govt./ SLDC/ RLDC/ NLDC or <b>Private Power Transmission/Distribution utilities/ Financial Institutions/ Banks</b> of India in last 4 years	No change
5	RFP	Form-B/34, S. No. A	<b>Form - B: EVALUATION OF PARAMETERS</b>  Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Central or State Govt. organizations.</b>	<b>We request you to kindly modify the clause as below:</b>  Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Banks/ Financial Institutions / Private Sector Central or State Govt. organizations</b>	<b>The clause is modified as:</b>  Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>PSUs/ Banks/ Financial Institutions / Private Sector Central or State Govt. organizations</b>

*Nilofar Bhattacharya*  
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6	RFP	Form-B/34, S. No. C	<b>Form - B: EVALUATION OF PARAMETERS</b> Valid CISA/ EC Council certified ethical hacking resources.	<b>We request you to kindly modify the clause as below:</b> Valid CISA/ EC Council certified ethical hacking resources/CISSP		No change
7	Additional Clause		<b>Indemnity</b>	<b>Request you to kindly add Indemnity Clause as below:</b>  AEGCL shall indemnify the Purchaser for all the losses incurred in connection with any third-party claim, which have resulted from the Clients own acts and/ or omissions and/or fraud and/or bad faith and/ or negligence. The extent and reason of the loss will be as determined by the authority adjudicating the third-party claim.		Please refer to the <b>SI. No. 8</b> of this document.  Refer to the added <b>Clause No. 20</b> under Section I

*Nitopal Bhattacharya* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]*



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8	Additional Clause		Limitation of the Bidder's Liability towards the Purchaser	<p><b>Request you to kindly add the below clause</b></p> <p>The Client (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. The Client (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, including indemnification obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or-otherwise relating to the Services.</p>		<p>A new clause for limitation of liability under section-1, Clause No.20 is added as below:</p> <p><b>20. Limitation of Liability:</b></p> <p>a) The bidder shall not be liable to the employer (here it AEGCL) whether in contract, tort or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production or loss of profit or interest cost, provided that this exclusion shall not apply to any obligation of the bidder to pay liquidated damages to the employer and</p> <p>b) The aggregate liability of the bidder to the employer, whether under the contract in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to any obligation of the bidder to indemnify the employer with respect to intellectual property rights infringement.</p> <p>Provided the above limitations do not exclude or limit any liabilities of either party in ways not permitted by applicable law</p>
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*Neelotpal Bhattacharyya*

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			<p>for 12 months after such involvement ends. Provided, that this restriction shall not apply to (i) Engagement Personnel of a party who respond to general advertisements for positions with the other party, (ii) Engagement Personnel of either party who come to the other party on their own initiative without direct or indirect encouragement from the other party's Engagement Personnel, or (iii) generic recruiting activities by non-Engagement Personnel, including direct outreach by recruiters of either party who have sourced the individuals in the ordinary course of recruiting through the use of research, agencies, social media and/or other technology or tools.</p>	
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*Neelpa Bhatia*

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			<p>a pandemic the parties agree to cooperate to allow for remote working and/or an extended timeframe to the extent</p> <ul style="list-style-type: none"><li>o any government or similar entity implements restrictions that may interfere with provision of onsite Services;</li><li>o either party implements voluntary limitations on travel or meetings that could interfere with provision of onsite Services, or</li><li>o a bidder's resource determines that he or she is unable or unwilling to travel in light of a pandemic-related risk.</li></ul>		
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*Nilesh Chatterjee*

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		17/20	Termination	<p>Request you to add the below clause under Termination for Default</p> <ol style="list-style-type: none"><li>1. In the event of termination of this Contract due to any cause whatsoever, the Contract with stand cancelled effective from the date of termination of this Contract</li><li>2. In case of exigency, if the Purchaser gets the work done from elsewhere, the difference in the cost of getting the work done shall be borne by the Consultant</li><li>3. Where the termination of the Contract is prior to its stipulated term on account of a Default on the part of the Consultant or due to the fact that the survival of the consultant as an independent corporate entity is threatened/ has ceased, or for any other reason, whatsoever, the</li></ol>	No change
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*Netaji Bhattacharya*

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				<p>Purchaser through re-determination of the consideration payable to the consultant as agreed mutually by the Purchaser and the consultant may pay the consultant for that part of the Services which have been authorized by the Purchaser and performed by the consultant up to the date of termination. Without prejudice any other rights, the Purchaser may retain such amounts from the payment due and payable by the Purchaser to the</p>		
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*Netopal Bhattachary*

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				<p>consultant as may be required to offset any losses caused to the Purchaser as a result of any act/ omissions of the consultant. In case of any loss or damage due to default on the part of the consultant in performing any of its obligations with regard to executing the Scope of Work under this Contract, the consultant shall compensate the Purchaser for any such loss, damages or other costs, incurred by the Purchaser. Additionally, other members of its team shall perform all its obligations and responsibilities under this Contract in an identical manner as were being performed before the collapse of the Bidder as described above in order to execute an effective transition and to maintain business continuity.</p> <p>4.Nothing herein shall restrict the right of the Purchaser to invoke the</p>	
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*Nitopal Bhattacharya*

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12	E-Tender Notice	3- Eligibility Criteria	At least 1 completed work of ISMS (ISO 27001) costing not less than Rs.5 Lakhs	As per guidelines issued by Ministry for MSME, criteria of prior experience and turnover should be exempted for MSME registered bidders.	Request you to kindly extend the exemption to bidders with valid MSME certificate	No change
13	E-Tender Notice	3- Eligibility Criteria	The bidder should have annual average turnover of Rs. 50 lakhs in any 3 (three) consecutive financial years within the last 5 (five) financial years (i.e., from 2016-17 to 2020-21)	As per guidelines issued by Ministry for MSME, criteria of prior experience and turnover should be exempted for MSME registered bidders.	Request you to kindly extend the exemption to bidders with valid MSME certificate	No change
14	E-Tender Notice	Scope of Work	Onsite Consultancy	Provide onsite consultancy during ISO 27001 Surveillance and Certification and Internal and External Certification Audits at AEGCL and SLDC.	In the wake of COVID outbreak, is there a feasibility to conduct the engagement remotely	No Change: However, gap analysis and VA-PT of the physical systems at AEGCL premises has to be done onsite. Depending on the nature of the engagement, with proper approval of AEGCL, offsite support may be provided.
15	RFP	2.3 Pre-Bid meeting Pg. no. 6	Key Events & Dates, Point -5, Bid submission end date & time 14:00 Hrs of 04.10.2021	We request AEGCL to extend the bid submission date by at least four weeks from the date of release of response to pre-bid queries/	The extension is being sought in view of the time taken for arranging various legal requirements and financial statements.	Refer to the Time Extension I

*Nitendra Bhattacharya* *For* *Sub J* *AM* *AM* *AM* *AM* *AM* *AM*







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17	RFP	3. ELIGIBILITY CRITERIA, Pg. No. 9	The bidder should have minimum 3 certified resources of ISO 27001 Lead Auditor / Lead Implementer and at least 1 of them should be CISA / CISSP certified. These persons should have more than 5 years of experience in ISMS (ISO 27001) implementation.	"Based on our experience in similar kind of engagements, we have experienced that good technical skills are required to execute this kind of critical engagement. Therefore, we request you to set the number of qualified professionals to minimum of 25.	No Change
18	RFP	3. ELIGIBILITY CRITERIA, Pg. No. 10	The bidder should have annual average turnover of Rs. 50 lakhs in any 3 (three) consecutive financial years within the last 5 (five) financial years (i.e., from 2016-17 to 2020-21)	We request AEGCL to increase the annual average turnover criteria to 50 Cr and add annual turnover criteria for Information security and risk business of 10 crores also.	No Change
19	RFP	4.2 Evaluation of Technical Bids Pg. No. 12	D Average annual turnover of the Bidder for any 3 (three) consecutive financial years within the last 5 (five) financial years (i.e., from 2016-17 to 2020-21) must be at least Rs. 50 Lakh 50 lakhs up to 1 crore - 5 More than Rs. 1 crore - 10	We request to increase the annual turnover to 50 Cr. 50 cr to 100 cr – 5 More than 100 cr – 10 Also include turnover of 10 crores in information security and risk.	No Change





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				the timeline for submission of Internal Audit report.		
25	RFP	14. Timelines, deliverables, and Payment Schedule 14.1 DELIVERY PERIOD Pg. No. 16	3. Providing the ISO/IEC 27001 Certificate from Certification Body.	We request AEGCL to modify the activity since activity such as ISO 270001 certification is subject to external audit and certification agency and bidder will not have any direct control over this.		No Change  The successful bidder shall arrange certification from Accredited Body (which would be decided by the bidder in consultation with AEGCL). The cost of certification, surveillance audit and any other cost associated with certification must borne by the bidder.
26	RFP	14. Timelines, deliverables, and Payment Schedule 14.1 DELIVERY PERIOD Pg. No. 16	4. Completion of Surveillance Audit-1 in 2nd year and submission of audit report by certification body.	We request AEGCL to modify the activity as "Providing support for conducting internal surveillance audit" since the actual surveillance audit will be conducted by the external agency.		The successful bidder shall perform the internal audit and provide support to AEGCL team during external audit.

*Nitopal Bhatnagar* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]*



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27	RFP	14. Timelines, deliverables, and Payment Schedule 14.1 DELIVERY PERIOD	5. Completion of Surveillance Audit-2 in 3rd year and submission of audit report by certification body	We request AEGCL to modify the activity as "Providing support for conducting internal surveillance audit" since the actual surveillance audit will be conducted by the external agency.		The successful bidder shall perform the internal audit and provide support to AEGCL team during external audit
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28	RFP	14. Timelines, deliverables, and Payment Schedule 14.1 DELIVERY PERIOD Pg. No. 17	3 Compliance of CERT - In & Sectoral CERT Advisories/NCIIPC Frameworks	We request AEGCL to provide more insight on this.		CERT-In/CERT-GO/ CERT-TRANS/ CSK/NCIIPC and other govt. agencies issues advisories regarding vulnerabilities in our system. The consultant is expected to provide support for resolving the issues.
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*Nitpal Bhattachary*

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30	RFP	14. Timelines, deliverables and Payment Schedule Pg. No. 17	1. Develop IT/Cyber Security Policy, Framework and Implementation Plan, Cyber Crisis Management Plan. 4 Months from the date of work order	We request AEGCL to modify the timelines as "8 Months from the date of work order" as this phase depends on the current state assessment phase.	No Change
31	RFP	14. Timelines, deliverables and Payment Schedule Pg. No. 17	2. Support for IT/Cyber Security Policy Implementation. 7 Months from the date of work order	We request AEGCL to modify the timelines as "11 Months from the date of work order" as this phase depends on the current state assessment on S. No. 1.	No Change
32	RFP	14.2 DETAILS OF THE DELIVERABLES Pg. No. 18	Providing the ISO/IEC 27001 Certificate from Certification Body.	We request to modify this requirement as "Providing support for the successful implementation of Iso/IEC 27001 and facilitate for external audit"	No change
33	RFP	14. 3 PAYMENT SCHEDULE Pg. No. 19	c) 30% of the PO amount shall be paid on providing the ISO/IEC 27001 Certificate from Certification Body.	Based on our experience of auditing similar engagements, we would request to modify this condition, as this is subject to external audit and certification agency Also, as the certification process is dependent on third party hence, we may request to kindly change payment to	No change

*Nitika Bhattacharyya* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]* *[Signature]*







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36	RFP	1.2 Security and compliance Audit of	The Security and Compliance Audit would be conducted as per	We request to share the copy of these guidelines with us for our reference.		AEGCL specific guidelines cannot be shared, however for general guidelines, Ministry of Electronics & Information Technology (MeitY) / CEA / CERT-In /CERT-Go Sectoral CERTs official websites may be referred.
37	RFP	IT-OT infrastructure from the point of view of Information/Cyber Security Pg. No. 24	The Guidelines issued by the Ministry of Electronics & Information Technology (MeitY) / CEA / CERT-In /CERT-Go Sectoral CERTs / Govt. of India and provide recommendations to ensure integrity, confidentiality and availability of information and resources.	CERT being a nodal agency releases multiple advisories on various cases in such scenario it will be difficult for the bidder to identify which guidelines are AEGCL is specifically looking for.		AEGCL specific guidelines cannot be shared, however for general guidelines, Ministry of Electronics & Information Technology (MeitY) / CEA / CERT-In /CERT-Go Sectoral CERTs official websites may be referred.
38	RFP	1.2 Security and compliance Audit of IT-OT infrastructure from the point of view of Information/Cyber Security Pg. No. 24	Audit the overall Physical and IT infrastructure management processes as per ISO 27001 framework including Monitoring, Maintenance and Management of the IT-OT systems.	We assume that the audit refers to Gap assessment with respect to ISO 27001 standard. Please confirm		The Security and compliance Audit of IT-OT infrastructure will be done from the point of view of Information/Cyber Security. It is not only limited to Gap assessment with respect to ISO 27001 standard.

*Nitendra Bhattacharya*

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OFFICE OF THE MANAGING DIRECTOR

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39	RFP	1.3 Service Level Agreement Monitoring Audit Pg. No. 24	The audit of SLA, if any would also be covered for Cyber Security aspects.	Please confirm whether AEGCL is having an established SLA with the service providers in support. Also is this the review of SLA process being followed at AEGCL or validate the SLA calculation performed. Please confirm.	Yes
40	RFP	SCOPE OF WORK Pg. No. 24	However, any work even if not specifically mentioned but reasonably implied for the successful development & implementation of a cyber- security policy are deemed to be included in the scope of work.	We request AEGCL to modify this clause. Additional scope should be defined in advance since this does have a direct commercial impact.	No change
41	RFP Pg. No. 25	1.4 Report and compliance/closure of Audit Points	Represent the organization in front of Regulatory, Statutory or relevant Law enforcement body	We understand that the bidder would be supporting AEGCL with necessary support with regards "Consultancy services to AEGCL for Cyber Security Assessment, Preparation of Cyber Security Policy, Security Audit and ISO/IEC 27001 certification"	The successful bidder shall have to represent the organization in front of Regulatory, Statutory or relevant Law enforcement body as Management Reference/ Representative

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42	RFP	2.2 Compliance of CERT-In & Sectoral CERT Advisories/NCIIPC Frameworks Pg. No. 25	CERT issues guidelines, advisories, vulnerability notes and whitepapers relating to in prevention, response and reporting of cyber incidents. The Audit would cover compliance of these.	Please share the relevant guidelines with us for reference.		AEGCL specific guidelines cannot be shared, however for general guidelines, Ministry of Electronics & Information Technology (MeitY) / CEA / CERT-In /CERT-Go Sectoral CERTs official websites may be referred.
43	RFP	3. Vulnerability assessment and penetration testing (VA/PT) of Applications and networks devices wherever applicable Pg. No. 26	External VA/PT will be conducted from outside for the external web applications and websites such as Internet Application through Internet: a. Check if commonly known holes in the software, essentially the browser etc.	Please confirm whether the consultant is required to do VA for software's being used at AEGCL.		Yes

*Nilotpa Bhattacharya*

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46	RFP	PHASE-II: CERTIFICATION AND SUPPORT PHASE Stage-8: Support for 1st time certification to ISO 27001 Pg. No. 28	1. Engaging external Certification Body for conducting ISO 27001 Certification.	Is the bidder required to identify and onboard the external audit agency? if so, please provide the details on mode of selection of the external vendor, whether RFP and bid process management is required for selection of external certification agency.		The successful bidder shall arrange certification from Accredited Body (which would be decided by the bidder in consultation with AEGCL). The cost of certification, surveillance audit and any other cost associated with certification must borne by the bidder.
47	RFP			Addition of clause	We request AEGCL to add the following clause in the RFP : Limitation of Liability- "The Client shall not recover from the Consultant, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not	Please refer to the <b>SI. No. 8</b> of this document. Refer to the added Clause No. 20 under Section I

*Netaji Bhatta*

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					<p>the likelihood of such loss or damage was contemplated. The Client shall not recover from the Consultant, in contract or tort, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services."</p>	
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*Netipal Bhuiyan*

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48	RFP			Addition of clause	<p>We request AEGCL to add the following clause in the RFP :</p> <p>"Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public</p>	<p>A separate NDA shall be signed with successful bidder, the terms and conditions of which shall be mutually decided in due course.</p>
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*Netelpa Bhatnagar*

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other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 3 years from the date of termination of this Agreement."

*Nirajpal Bhatnagar*

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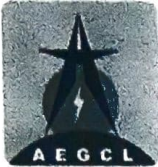
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49	RFP			Addition of clause	<p>We request AEGCL to add the following clause in the RFP: "EY may use data, software, designs, utilities, tools, models, systems and other methodologies and know-how ("Material s") that EY own in performing the Services.</p> <p>Notwithstanding the delivery of any Reports, EY retain all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers that EY compile and retain in connection with the Services (but not Client Information reflected in them). Upon payment for the Services, Client may use any Materials included in the Reports, as well as the Reports themselves as permitted by this Agreement."</p>	Please refer Clause 14. 3 PAYMENT SCHEDULE
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*Netaji Bhatnagar*

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					<p>2. If the Service Managers or Senior Service Managers are unable to resolve the dispute, the Parties shall, refer the dispute to arbitration and shall be governed by the provisions of the Arbitration &amp; Conciliation Act, 1996 (as amended). The arbitration proceedings shall be adjudicated by a sole arbitrator appointed by mutual consent of both the Parties, and the arbitration proceedings shall be held in New Delhi. The language of arbitration shall be English. The decision of the arbitrator shall be final and binding upon the Parties.</p>	
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*Netopal Bhattachary*

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52	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	Clause No-- 3.1 Page No- 9	The bidder should have an experience of ISMS implementation and subsequently leading it to ISO 27001 Certification in 3 organizations • At-least 1 out of 3 organizations should be from Central / State Govt. institution or PSU • At least 1 should be from Power sector utilities. • At least 1 completed work of ISMS (ISO 27001) costing not less than Rs.5 Lakhs	We understand experience in ISMS implementation and subsequently leading it to ISO 27001 certification is a standard service and there is not much variant of the sectors involved. Hence request you to modify the clause as " The bidder should have an experience of ISMS implementation and subsequently leading it to ISO 27001 Certification in 3 organizations	Request you to modify the clause as " The bidder should have an experience of ISMS implementation and subsequently leading it to ISO 27001 Certification in 3 organizations • At-least 1 out of 3 organizations should be from Central / State Govt. institution or PSU • At least 1 completed work of ISMS (ISO 27001) costing not less than Rs.5 Lakhs"	Kindly refer to SI. No. 1 of this document
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*Nitpal Bhatnagar*

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53	<p>BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11</p>	<p>Clause No-- 4.2 A Page No- 11</p>	<p>Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for Power sector organization of Central or State Govt./ SLDC/ RLDC/ NLDC or Private Power Transmission/Distribution utilities of India in last 4 years</p>	<p>We understand experience in ISMS implementation and subsequently leading it to ISO 27001 certification is a standard service and there is not much variant of the sectors involved. Hence request you to modify the clause as " Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>any</b> organization of Central or State Govt./ SLDC/ RLDC/ NLDC or Private Power Transmission/Distribution utilities of India in last 4 years"</p>	<p>Request you to modify the clause as " Experience of conducting Cyber Security Audit or Consultancy/ implementation related works for ISO 27001 certification for <b>any</b> organization of Central or State Govt./ SLDC/ RLDC/ NLDC or Private Power Transmission/Distribution utilities of India in last 4 years"</p>	<p>No change</p>
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54	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	Clause No-- 4.2 Note Page No- 12	2. If, for any reason beyond the reasonable control of the Consultant, it becomes necessary to replace any of the Personnel, the Consultant shall forthwith provide as a replacement a person of equivalent or better qualifications subject to approval of AEGCL.	We understand that the resources shall be deployed on onsite/offsite model.	Kindly confirm if our understanding is correct.	Gap analysis and VA/PT of the physical systems at AEGCL premises has to be done onsite. Depending on the nature of the engagement, with proper approval from AEGCL offsite support may be allowed.
55	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	Clause No-- 1.3 Page No- 24	1.3 Service Level Agreement Monitoring Audit	We request you to specify the number of vendors for which SLA monitoring audit expected to be covered if any.	Request you specify the number of vendors for SLA audit	No. of vendors: 4
56	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	Clause No-- 2.1 Page No- 25	Mock drill Exercise of Cyber Security participation through CERT-In.	Request you to clarify the detail scope under Mock drill exercise of Cyber Security participation through CERT-In are expected to be covered.	Request you to clarify the detail scope under Mock drill exercise of Cyber Security participation through CERT-In are expected to be covered.	As per advisories issued from CERT-In/other govt agencies, the successful bidder shall assist AEGCL in organizing mock drills. Scope of mock drills shall cover the exercises required to improve the security practises at AEGCL. Tools required for conducting mock drills shall be in the purview of the consultant.

*Neelapriya Bhatnagar*

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59	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	Clause No-- Form G Page No- 41	Indicative Price Bid Format	As per the Price bid Format, we are quoting for each Service offered or delivered but as per 14.3 Payment Schedule- payments are declared to be made in terms of the total contract value per milestones. Request you to clarify whether the payment shall be made as per milestone quoted in price bid format or as in terms of % of total contract after successful completion of each deliverable.	Request to clarify the Payment terms as per Indicative Price bid format or 14.3 Payment Schedule	Please refer to Clause 14. 3 PAYMENT SCHEDULE
60	BID IDENTIFICATION NO: AEGCL/MD/IT/Cyber Security Consultant/2021/11	3. ELIGIBILITY CRITERIA, Page No - 10	ELIGIBILITY CRITERIA	The bidder should have annual average turnover of Rs. 50 lakhs in any 3 (three) consecutive financial years within the last 5 (five) financial years (i.e., from 2016-17 to 2020-21)	We understand that for such critical engagements, the bidders should be financially strong, hence we suggest to modify the clause as: The bidder should have annual average turnover of <b>Rs. 50 crores</b> in any 3 (three) consecutive financial years within the last 5 (five) financial years (i.e., from 2015-16 to 2019- 20)	No change

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